

A DAY IN THE LIFE OF STUDENT BUSINESS DEVELOPERS AT MALTEGO

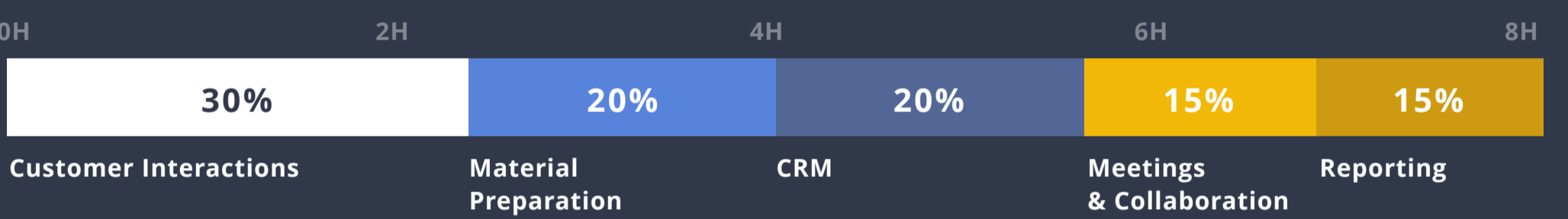
WHAT IS A STUDENT BUSINESS DEVELOPER?

Student Business Developers at Maltego support different teams and business operations. They are involved in the following areas:

Sales Operations	Business Intelligences	Revenue Operations
MORNING COFFEE & TEA		
Organize To-Do's & Sync with Team	Discuss Daily or Weekly To-Do's	Review & Resolve Open Tickets
CRM Management	Go over Analysis Requests from Teams	Prepare Quotations for Approval
Material Preparation	Data Analysis & Maintenance	Team Meeting
LUNCH & SOCIAL		
Team Meeting	Continue Data Analysis	Report Preparation
Customer Interactions	Report Preparation	Data Maintenance
Documenting Sales Activities	Team Meeting	Collaboration & Support
HOME SWEET HOME		

DAILY ACTIVITIES OF A STUDENT BUSINESS DEVELOPER

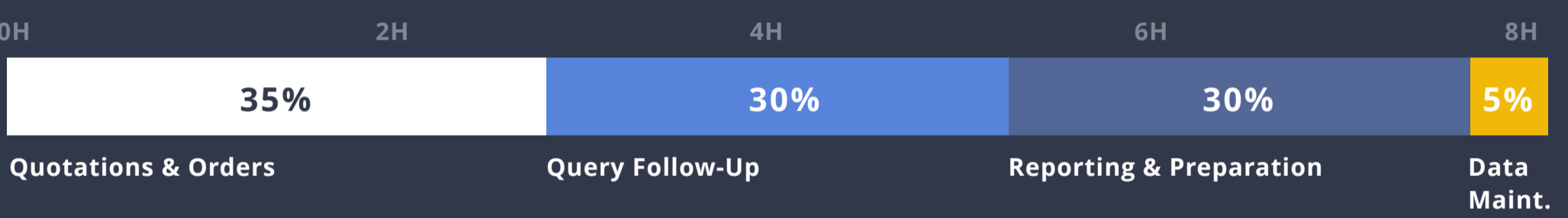
SALES OPERATIONS



BUSINESS INTELLIGENCE



REVENUE OPERATIONS



A STUDENT BUSINESS DEVELOPER NEEDS TO BE...

- Detail Oriented
- Communicative
- Organized
- Problem-Solving
- Logical
- Comfortable with Numbers
- Humorous
- A good joke saves a terrible day!

A STUDENT BUSINESS DEVELOPER CAN LEARN...

<p>HARD SKILL SQL & Data Analysis</p>	<p>HARD SKILL CRM & Business Systems</p>	<p>HARD SKILL SaaS Sales & Strategy</p>	<p>SOFT SKILL Strategic Thinking</p>
<p>SOFT SKILL Teamwork</p>	<p>SOFT SKILL Leadership</p>	<p>SOFT SKILL Ownership</p>	<p>SOFT SKILL Communication</p>



"The opportunities are endless. A student can really grow anywhere in Maltego because we look at the bigger picture of where they want to go in their careers and thrive to make it happen."

Revenue Operations Team at Maltego

WE'RE HIRING!

Join the team and make long-lasting impacts on our product growth!

If you want to become our Student Business Developer, check out our job opening and apply here:

<https://www.maltego.com/careers/280340/>